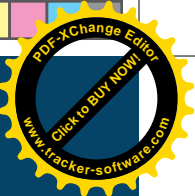
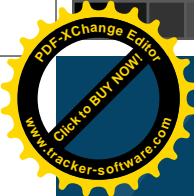




CORPORATE  
**PRO-  
FILE**





**WE** | COMMERCIAL  
**PIONEER** & CONTRACT  
 CONSULTANCY



# CORPORATE PRO- FILE

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 **UNITED ARAB EMIRATES**  
Australia | Sri Lanka



oraclepdconsultants.com



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- Who We Are
- What We Do
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OUR STORY

# WHO WE ARE

Oracle Project Development Consultants are highly qualified in providing commercial and contract management consultancy services for building and infrastructure construction projects in Middle East region, Australia, and Sri Lanka. Oracle Project Development Consultants are equipped with first class resources, state of art technology, highest standard of policies & procedures and vast experience required to deliver variety of commercial and contract

management services for developments in such diverse regions.

The Oracle Project Development Consultants is one of the handful of companies in the Middle East region regulated by RICS (Royal Institute of Chartered Surveyors, UK). We are also licenced practitioners recognised by CI Arb (Chartered Institute of Arbitrators, UK), AIOS (Australian Institute of Quantity

Surveyors, Australia) and IQSSL (Institute of Quantity Surveyors, Sri Lanka).



**Susantha Ganehiarachchi**  
*Executive Chairman / CEO*

Our team is led by Susantha Ganehiarachchi, Executive Chairman and Chief Executive Ofcer, a highly qualified and experienced Contract Manager and Commercial Manager having, L.L.M. (Contract Law & Arbitration), B.Sc.(QS), FAIQS(Aus), MCI Arb(UK), AIQS(SL).

“  
*Our team comprises of specialists from each sector to match both the client requirements and the project requirements...*  
”

All the team members have extensive and versatile experience in delivery of buildings and infrastructure developments. They have contributed their invaluable expertise to successfully deliver numerous high profile developments across the world. We have included a long list of the projects our team has worked on in different parts of the world.

The proactive experience gained through successful delivery of variety of projects

in different regions has enabled us to offer proven solutions to effectively manage risk while safeguarding value of your project.

Our commercial and contract management consultancy services are greatly benefitted from the vast amount of knowledge gathered among our team members in terms of experience, resources, and benchmarked data.

United Arab Emirates | Qatar | Australia | Sri Lanka





# SUSTAINABILITY

Our Services are Project Specific and Client Oriented

Our service attitude towards clients is versatile and we carefully select our teams for each project. We organize our service around the client's requirement to accommodate more flexibility. We select our teams based on not only their experience but also their interpersonal skills, ability to adjust and proactive attitude. And, we always encourage involving in the whole life cycle of the project, from inception to maintenance. Labitis, quista, nordien tisquit L. Qua audem dis. Sultor ademodi cermiliam vena, vis, quidi sertabus bonsuppe stretrum te factata mquodiente,



# DIVERSITY

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# SOCIAL SUPPORT

Our Services are Project Specific and Client Oriented

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# Our Values

- Our Story - Who We Are Accusdae santo quatur? Uda et aut animet
- Our Story - Who We Are Accusdae santo quatur? Uda et aut animet
- Our Story - Who We Are Accusdae santo quatur? Uda et aut animet
- Our Story - Who We Are Accusdae santo quatur? Uda et aut animet
- Our Story - Who We Are Accusdae santo quatur? Uda et aut animet



CORPORATE PROFILE

WE ARE  
PROJECT SPECIFIC &  
**Client Oriented**

**Commercial Feasibility and Contractual Viability**

At the core of any project success is a commercially feasible and contractually viable decision. As a commercial and contract management company, we understand the importance and implications of these commercially feasible and contractually viable decisions and are in a position where we can help you to make the correct decisions. The information to make these decisions will either be calculated from first principles or will be produced utilising previous recent project experience. We are very proud to report that even through the current global economic downturn we have been able to work with speculative buildings and infrastructure developers and made their projects financially feasible and contractually viable. This has been achieved through proactive and effective cost management techniques, which are distilled in all of our cost management teams, and contract management strategies, which are developed over the years of structured training and practice.

**Specialized Trade Knowledge in diverse Regions**

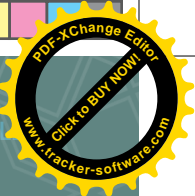
We have the added advantage of our experience gained in the Middle East region, Australia, and Sri Lanka. We are able to rely on in-house experts on quantity surveying & commercial management, contract management and other specialists 'services whenever necessary. This added benefit means that we safeguard client's interests in all possible means. In house we like to call it as a fool proof service.

**Reliable and up-to-date Benchmarked data**

As commercial and contract managers our day-to-day practice largely relied upon local and foreign market intelligence. We are proud to say that our knowledge management platform enabled us to gather most recent and reliable cost data with respect to current market rates, building cost inflation, tender price inflation and competitive material sourcing. Also, our team is up to date with ever changing contract management knowledge, techniques, and tools as well as local rules, regulations, and laws. This information allows us to stay step ahead of our competitors in the market. Our success in the recently completed and ongoing projects will bear witness to our understanding the importance of cost information and contractual background.

**Our Services are Project Specific and Client Oriented**

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# Capability Statement

Our multidisciplinary teams of experienced professionals thrive to find solutions to enhance and maintain the world we live in. We are an outfit consist of finest individuals who have gained their experience and credentials the harder way. Therefore, they are more purpose driven to uphold our organisational and client objectives.

The prevailing market we all living in is more challenging than ever. Clients are more focused on cost and time effective solutions due to fragile market conditions. Our ability to meet these challenges in the Middle East is strengthened by our committed colleagues. Our people share best practices and raise technical standards through an integrated matrix of disciplines.

Our objective remains clear: to create, enhance and sustain the world's built, natural and social environments.

Our team members are accredited by esteem professional bodies such as Royal Institute of Chartered Surveyor, Chartered institute of Arbitrators and Australian Institute of Quantity Surveyors and Institute of Quantity Surveyors, Sri Lanka.

As an organization, it is our primary objective to adhere to the best practices recognised by world recognized professional and regulatory bodies.



*"Within our capable sails, your voyage to success unfurls..."*



## PROFESSIONAL MEMBERSHIPS

We are one of the few cost consultancy firms to be regulated by the Royal Institute of Chartered Surveyors.

Oracle Consultants are also corporate members of Australian Institute of Quantity Surveyors, Chartered Institute of Arbitrators, and Institute of Quantity Surveyors, Sri Lanka.

Oracle Consultants ensure that all our key individuals are accredited by the best professional bodies in the industry. They are accredited by Royal Institute of Chartered Surveyors and/or Australian Institute of Quantity Surveyors and/or Institute of Quantity Surveyors Sri Lanka and Chartered Institute of Arbitrators. This demonstrates our commitment to the highest industry standards, and always operating in a professional and ethical manner.



# Our Human Resources

We have range of experienced staff that is capable of delivering wide array of projects. We can provide our man-power deployment including their resumes based on your project requirements. We are committed to meeting and exceeding the expectations of our clients by delivering a best-in-class service.

We believe that the most successful projects are delivered by teams with strong relationships and open communication. We consistently aim for service excellence, whereby we benchmark our success with the use of client feedback, with this forming an integral part of our client relationship processes







OUR SERVICES

# WHAT WE DO

Oracle Project Development Consultants are highly qualified in providing commercial and contract management consultancy services for building and infrastructure construction projects in Middle East region, Australia, and Sri Lanka. Oracle Project Development Consultants are equipped with first class resources, state of art technology, highest standard of policies & procedures and vast experience required to deliver variety of commercial and contract

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# QUANTITY SURVEYING COST MANAGEMENT SERVICES

## Pre-Contract Cost Management

- Feasibility Study
- Cost Analysis and Benchmarking
- Budgetary Cost Advice
- Life Cycle Costing
- Cost Estimates
- Cost Plans & Cost Control
- Cost Models
- Bills of Quantities (BOQs)

## Post-Contract Cost Management

- Interim Valuation
- Change Management/Variations
- Cost Report
- Final Account Settlement
- Cashflow Analysis and Forecast
- Insurance Damage Evaluation

## Project and Financial Audits

- Project and Financial Audits

Our service attitude towards clients is versatile and we carefully select our teams for each project. We organize our service around the client's requirement to accommodate more flexibility. We select our teams based on not only their experience but also their interpersonal skills, ability to adjust and proactive attitude. And, we always encourage involving in the whole life cycle of the project, from inception to maintenance.

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Find more on  
[www.oraclepdconsultants.com](http://www.oraclepdconsultants.com)



## CONTRACT MANAGEMENT SERVICES

- Development Appraisal
- Strategic Procurement Advice and Documentation
- Contractual and Financial Risk Analysis and Advice
- Tender Documentation, Administration and Assessment
- Contract Documentation
- Construction Contract Review and Assessment
- Contract Administration
- Project Planning and Forensic Analysis
- Contract Claim Assessment and Advice

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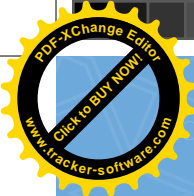
## CLAIMS CONSULTANCY SERVICES

- Prepare Extension of Time (EOT) and Additional Payment Claims
- Claims Assessment, Prepare Responses and Determination
- Forensic Delay Analysis
- Quantum Evaluation
- Expert Witness Report

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# DISPUTE RESOLUTION

## Dispute Management and Resolution

- Negotiation
- Mediation
- Conciliation
- Dispute Adjudication Boards
- Arbitration

## Litigation Support

- Litigation Support

## Advise on Commercial Settlement Strategies

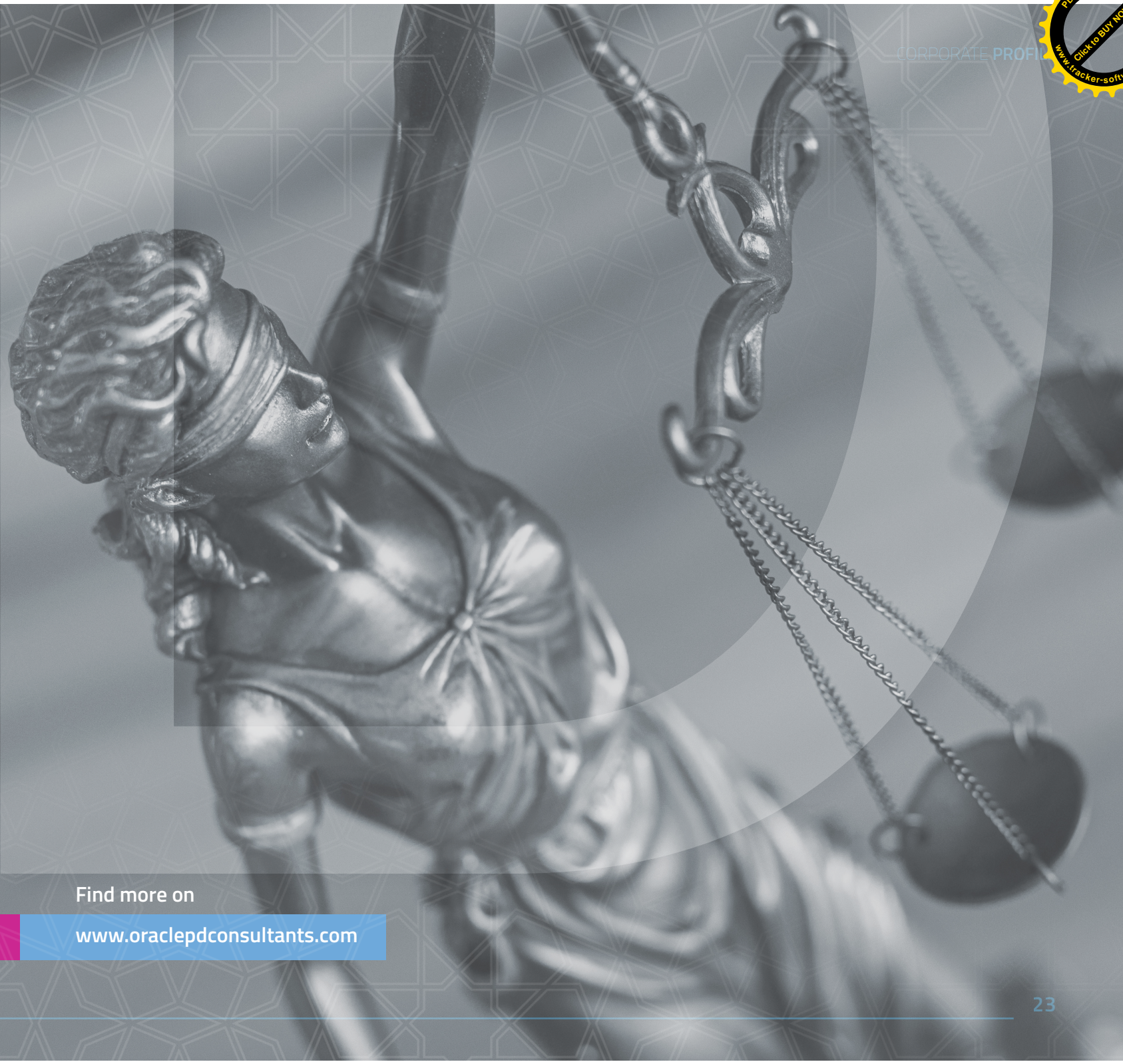
- Advise on Commercial Settlement Strategies

## SPECIALIST SERVICES

- Client Representation
- Risk Management
- Project Management
- Value Engineering Management

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# SERVICES TO CONTRACTORS

## OUTSOURCING PROFESSIONALS

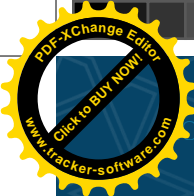
- Quantity Surveyors
- Cost Managers
- Contract Managers
- Project Managers
- Commercial Managers
- Planning Engineers
- Contract Administrators
- Claims Specialists

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# ORACLE CONSULTANTS ACADEMY

## Training, Workshops and Seminars

- Cost-X Software
- Revit Software
- FIDIC Forms of Contracts
- Extension of Time Claims
- Claim Preparation, Review and Response
- Contract Administration
- Document Control
- Cost Estimation
- Dispute Resolution Techniques

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## ORACLE PROJECT DEVELOPMENT CONSULTANTS

United Arab Emirates • Australia • Sri Lanka

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